



AUSTRALIAN
PARALYMPIC FEDERATION

ANNUAL REPORT
1996

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CORPORATE DIRECTORY

AUSTRALIAN PARALYMPIC FEDERATION INC.

ARBN 061 547 957

APF BOARD MEMBERS & PORTFOLIOS

PRESIDENT Bob McCullough OAM

VICE PRES Dawn Fraser MBE
Paul Bird

ATHLETES Brendan Burkett
DEVELOPMENT Maurice Frichot
FINANCE & ADMIN Ray Stone
MEDIA & PR Paul Griffiths *
* resigned Apr 96
Peter Kelly +
+ appointed Jun 96

MEDICAL Dr John Bourke
SPORT George Dunstan

MARKETING
CEO & Frank Martin
Secretary General

MEMBER ORGANISATIONS & HEAD OFFICE LOCATION

Amputee Federation of Australia - Sth Aust
Aust Blind Sports Federation - Qld
Aust Recreation Assn for People
with an Intellectual Disability - Vic
Australian Wheelchair Athletes - ACT
Cerebral Palsy Aust Sport &
Recreation Federation - Qld
Riding for Disabled Assn of Aust - Vic
Winter Sports Australia - NSW

ASSOCIATE MEMBERS

- ARCHERY AUSTRALIA
- AUSTRALIAN YACHTING FEDERATION
- BASKETBALL AUSTRALIA
- POWERLIFTING AUSTRALIA
- SOCCER AUSTRALIA
- TABLE TENNIS AUSTRALIA

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STATE COUNCILS

CHAIRMAN
Queensland Gerry Murphy
Victoria Max Kirwan
South Australia Kevin Bawden
West Australia Maurice Frichot
ACT Ron Cahill
Northern Territory Lyall McIntosh

BANKERS

Commonwealth Bank of Aust, Glebe.

AUDITORS

Felser, Russell & Co., Sydney

HON. SOLICITORS

Freehill, Hollingdale & Page, Sydney

PRESIDENT'S REPORT

It is my pleasure to present the 1995/96 Australian Paralympic Federation annual report. This year because of time restraints and a decision to produce a high quality report on the 1996 Atlanta Paralympic Games this annual report is somewhat simplified and condensed, however it is comprehensive and each director will provide a verbal report on their Commission at the Annual General Meeting.

The Australian Paralympic Federation has come a long way since the last Annual General Meeting in November 1995 and it is beyond doubt the greatest period of achievement of the organisation with the making of sporting history by the 1996 Australian Paralympic team at Atlanta and the ensuring of the financial future of the APF beyond the Sydney 2000 Paralympic games. The Board is indeed proud of these achievements and expresses its thanks and appreciation to the APF Member organisations and those associated organisations which have made a contribution. Particular thanks goes to Australian Sports Commission, our sponsors, volunteers and the national sporting organisations which have and are playing a significant role in the respective Paralympic sports. Our volunteers from those assisting the athletes in every day life to the personal coaches, medical staff, national coaches, administrators and those providing care and assistance require a special thank you as without such assistance our sports would not exist.

The Paralympic Preparation Program funded by the Federal Government through the Australian Sports Commission and managed by the Australian Paralympic Federation commenced in early 1995 was a significant contribution to the success of the 1996 Australian Paralympic team. The structure of the program along with the high qualifying standards specified were instrumental in ensuring that individual athletes and teams maintained fitness and techniques. The program is to continue through to Sydney 2000 with some positive modification.

The achievement of the 1996 Paralympic team at Atlanta surpassed the expectations of everyone and the success is immeasurable in

terms of raising the profile of Paralympic sports and gaining support and recognition from the corporate and business community. It is quite apparent from the public and business reaction to the Atlanta success that at long last our athletes are being recognised for their sporting performances and not their disability, it is indeed gratifying to hear people talk about Paralympic sports; basketball, track & field, powerlifting, cycling, boccia etc and I am sure everyone involved in Paralympic sports will join the Board in ensuring that this significant outcome is sustained.

In thanking organisations and individuals for assisting in the publicity of the Australian teams success the Australian media really got behind the team and it was great to have a significant number of journalists at Atlanta and to see their enthusiasm for Paralympic sports and the Australian team develop. Seeing this enthusiasm rub off to all levels of media throughout Australia was most rewarding for the Paralympic movement. All of the publicity added up to a quantum leap forward in the recognition of Paralympic sports and on behalf of the APF Board and the Paralympic movement throughout Australia I express our sincere appreciation and thanks. I know that many of our sports journalists now look upon Paralympic sports in a completely different light to that which prevailed before Atlanta.

The arrangements with Javelin in providing public relations services to generally raise the profile of the Paralympic movement and to increase the overall marketing activity proved very successful and provided the APF with strong links with many journalists across Australia and the Sydney Paralympic Organising Committee (SPOC)

The ABC TV Sports programs in terms of presentation reached a new level of excellence in presenting Paralympic sports and they reflect the considerable expertise which the ABC has developed from Albertville, Barcelona and Madrid in 1992 through to Lillehammer 1994. Congratulations to Patrick Furlong, Geoff Barlow, Geraldine O'Leary and Karen Tighe and the rest of the team on achieving such excellence and bringing Paralympic sports into the world of sport.

The Telstra *Herofax* service for the team in Atlanta was very successful with over seven thousand *Herofax* received. The APF expresses its appreciation to Telstra for providing the service.

The support of the Australian Olympic Committee continues to grow in terms of advice, goods and services in Atlanta and financial support. The manner in which Paralympic athletes Louise Sauvage and Paul Wiggins & coach Jenni Banks were welcomed into the Australian Olympic Team for their participation in the wheelchair exhibition track events was most professional and very much appreciated by the athletes. Many nations do not enjoy the acceptance of Paralympic sports as we in Australia experience. Sincere thanks to the AOC for its continued support.

The overall financial situation improved throughout the year with the marketing consultancy SMAM, the APF State Councils, the State and Federal Governments and the APF Head Office contributing to the team funding. It was certainly a pleasure to be in a position of having ongoing funding for future activities, and not have to revert to a public appeal to achieve the financial target. On behalf of the Board I express our appreciation for an excellent result.

Marketing and sponsorship is an area in which the APF has struggled to come to grips with over the years with almost no success, selling Paralympic sports has been difficult and there have been bitter experiences in the past including one sponsorship which cost the APF more than the cash received to service. We have also experienced a wide range of organisations and individuals promising the necessary expertise to raise millions and several resulted in the APF losing money. Fortunately the situation has changed and a number of sponsorships were put in place for the 1996 Australian team which in monetary terms amounted to around one million dollars, this could have been much greater had SOCOG and SPOC not been in the marketplace through to the year 2000. I believe the expertise developed and being further developed by our marketing consultants in selling Paralympic sports has been a significant breakthrough for the APF.

The Paralympic Preparation Program has beyond a doubt been a resounding success and is the envy of every nation in the world and it is a great credit to the APF and its Member organisations that Australia is recognised as the leading nation in the world in sport for people with a disability. The mantle of being the leading nation has not come easy and it is the result of a lot of hard work by many people in a short space of time. The work of everyone involved and the response of the athletes in bringing this credit to Australia is acknowledged.

The APF interface with SPOC is developing and there is close co-operation and open discussion as to how the APF can contribute to producing the best Paralympic Games ever. The APF/SPOC Marketing agreement has been completed and signed which guarantees the APF a significant amount of funding through to 2000 for the preparation of the Nagano and Sydney 2000 teams in return for the APF relinquishing the marketing rights for the Australian Paralympic Teams through to the Sydney Paralympic games. The negotiating of the agreement was not easy and there were many tense moments between Dr John Grant and I, but I am pleased to say that despite the tough bargaining John Grant and I remain good friends.

Further negotiations are currently taking place on a joint APF/SPOC fund raising program and I am hopeful that within the framework the APF can continue to develop the APF State Councils, as the development of an Australia-wide structure for the Paralympic movement is pivotal for the long term future.

The development of a strong co-operative relationship with SPOC is essential and I believe that the foundation for such a relationship is in place. The SPOC initiative in providing half of the ABC TV Sport funding for the Atlanta coverage, the willingness to consider the 1998 Basketball Gold Cup as a Test Event and the overall level of co-operation from SPOC staff augers well for the future. On behalf of the Board and the APF Members I express our thanks and appreciation.

Relationships with the ASC are sound and there is close co-operation at all levels. Funding for the future through to 2000 is in place.

Although the actual Paralympic Preparation Program funding amount will not be known until December it is expected to be increased from that allocated in 1995/96. On behalf of the Board and the Member organisations I express our thanks to the ASC for their continued support.

The significant role played by the National Sporting Organisations in Paralympic sports is often forgotten but yet they are significant partnerships in the development of Paralympic athletes. The role played by all National Sporting Organisations in the success of the 1996 Australian Paralympic team is acknowledged particularly Australian Swimming Inc, Basketball Australia, Athletics Australia and Tennis Australia. We look forward to continued joint development up to 2000.

The Australian Institute of Sport and the Sports Academies and Institutes around Australia have also played a significant role in the success of the 1996 Australian Paralympic team through scholarships, coaching, sports science and medicine and a willingness to assist. A number of organisations have made their staff available for APF team coaching positions. Without such assistance the high level of preparation and the success of the team would not have been possible and the Board and APF Members express their thanks and appreciation.

The staff of the APF under the leadership of Frank Martin have played their role in lifting the APF profile and credit must go to them for their work. The task of co-ordinating the Atlanta and developing squads and then the team should not be underestimated together with the work in producing the Paralympian Magazine and the Team Handbook. Throw in the PPP travel arrangements, the Paralympian of the Year awards, the RCA Dinner and the day to day administration and it makes a very heavy workload. This is to say nothing of the task of co-ordinating the coaches and answering the stream of calls and correspondence from the athletes. It would certainly be remiss not to express the appreciation and thanks of the Board and Member organisations for a job well done.

What to the future ? Having taken a quantum leap forward in the overall management of the organisation and in the preparation of Paralympic athletes and having the necessary financial resources available for the future the next step is to carefully proceed in providing better management and the preparation of a quality team to represent Australia at Nagano in 1998 and a quality team to represent Australia at Sydney 2000 in every Paralympic sport available. It is a significant challenge !

On a sad note it was a great shock to hear of the passing of Michael Norton while the 1996 Paralympic games were taking place in Atlanta. It is indeed difficult to believe that this young man who loved life so dearly and enjoyed it to its fullest has gone and is no longer around to leave us in awe with his demonstrated talent and ability. The total sympathy of the Paralympic community goes to his parents and loved ones. It was certainly fitting to hear the many tributes paid to Michael including Karen Tighe from ABC TV Sport in a 1996 Atlanta Paralympic games segment, the ABC program *Getaway* and Daryl Somers' *Hey Hey Its Saturday*, on Channel 9, where Michael was a regular guest. There is no doubt that Michael will be remembered.

In conclusion I have found extremely rewarding the challenge of leading the APF from being an organisation with no financial resources, or athlete preparation programs, through to being recognised as the leading nation in Paralympic sports and establishing recognition of our elite athletes for their performance and not their disability. Perhaps it is the luck of the Irish, but I did have a lot of support from the Board Members and many colleagues throughout the Paralympic and business community. I thank all those who have supported me as President and the APF in particular. Our reward --- the 1996 Australian Paralympic Team making sporting history at Atlanta.

Bob McCullough OAM
President.

SECRETARY-GENERAL'S REPORT

• ATLANTA & THE PPP

Last year's annual report offered a judgement of the success of the Australian team to the Atlanta Games not by the number of medals achieved, but by the improvement across the sports.

42 Gold medals was a fantastic record, but the real measure of the success came in the number of sports in which medals were won, compared with the 3 from Barcelona (swimming, athletics and weightlifting). Of the 13 sports Australia contested in Atlanta, no less than 10 brought medal success, a much improved goalball narrowly missed a medal, while our rugby and equestrian teams are still in their infancy on the international Paralympic stage, this being their inaugural Games.

The Paralympic Preparation Program, the sport-specific concept and the more professional approach to the preparation of our elite athletes brought a just reward in the outstanding result in Atlanta. Predictable, in hindsight, as it was given the professional preparation, there is little doubt it took the Paralympic sporting world by surprise. Indeed the team's performance attracted a mixture of praise and amazement from competitors and their officials - all eager to know the "secret" of Australia's sudden rise to fame. But while many will contend that sheer numbers contributed to the host nation finishing at the top of the medal tally, Australia must guard against complacency. Make no mistake, the rest of the world will be plotting its "revenge" in the lead up to the 2000 Sydney games.

The Australian Sports Commission has pledged its continued support of the PPP over the next four years and the Australian Paralympic Federation will continue its commitment to the development of elite athletes across the sports in that period. The Sydney games will be great - even greater if Australia improves on its 1996 result!

• ATLANTA & THE PPP

Superfish, Priya Cooper snared the biggest victory in December last year when named as 1995 Paralympian of the Year ahead of a strong field of finalists. Defending title holder, Louise Sauvage, world tennis No 1 - David Hall, cyclists - Peter Homann and Terri Poole/Sandra Smith,

and road racer - Fabian Blattman made for an awesome line-up of talent.

Being a Games year, 1996 has served up some strong contenders for this year's prestigious prize, which will again carry a \$5000 cash bonus thanks to the generosity of the Sport & Tourism Youth Foundation. The awards have been further expanded to recognise coach of the year, team of the year and again, developing Paralympian awards (won last year by Gemma Dashwood and Cameron de Burgh). As a special bonus a *most outstanding individual performance at the Games* award will be judged by members of the successful Atlanta team.

• SCHOLARSHIPS/ ATHLETE SUPPORT

Paralympic athletes continued to be supported through scholarship allocations from various sources during 1996 - both at National and State institute/academy levels and in the private sector. 22 athletes figure in the direct APF scholarship scheme though the Motor Accidents Authority of NSW and Victorian WorkCover programs, and negotiations are underway to continue this successful scheme beyond 1996.

Since their return from Atlanta, the APF has been instrumental in securing professional speaker engagements for a number of team members in each State. As well as a vehicle for maintenance of the high public profile Paralympics now enjoys, athletes will play a major role in increasing awareness of the Sydney 2000 Games.

Discussions pre-Atlanta have now been advanced to include Paralympic athletes in the successful Olympic Job Opportunities Program (OJOP). The program is an initiative of the Australian Olympic Committee, co-ordinated nationally by Ernst & Young, designed to provide a future after sport for elite athletes. With the interest of the Sydney 2000 Games, employers have shown interest in both Olympic and Paralympic athletes. The scheme is closely aligned to the Athlete Career and Education Program (ACE) of the Australian Institute of Sport which, through each of the State Institutes/Academies of Sport, provides all eligible elite athletes with career and educational advice and services.

- **THANKS**

The APF expresses its appreciation for the continued direct support of the NSW and Queensland Departments of Sport and Recreation in the provision of premises in Sydney and salary support in Brisbane. And to the Australian Sports Commission for its continued generous financial support of salaries through the Sports Management Assistance Scheme.

To John Coates, Craig McLatchey, Craig Phillips and the staff of the Australian Olympic Committee (and Atlanta team), our appreciation for the logistical and technical (not to mention financial) assistance provided to the APF and our own Atlanta team. Such support can only be described as priceless in terms of sharing the experience and resources of the AOC, with the APF, without the associated cost and time which would otherwise be needed.

- **STAFF**

The past 12 months served up its share of challenges to the APF staff specifically in the demands of organising training camps and the task of moving the Australian team to the Atlanta Paralympic Games - more like a military troop movement/operation! The second staging of the successful Paralympian of the Year dinner and co-ordination of the highly popular RCA/CMAA dinner, just two of the highlights of a very busy and demanding year, not to mention the logistical preparation of documentation associated with entry in the Paralympic Games.

To Jenni, Kellie and Annie, and to Gerrard Gosens in our Brisbane office, congratulations on a job well done. To Jenni Banks, a special vote of thanks for your support and commitment to the Federation and its athletes, especially in setting up the legacy of the procedures associated with the successful operation of the PPP.

- **BANJO JOINS THE APF TEAM**

Hardly a real staff member but the announcement of Banjo as the APFs first ever team mascot brought its share of publicity and, without giving away the secret of Banjo's identity, we express our thanks to the wearer of the suit in Australia for all the publicity appearances he made in the lead up to the Games and since the team's return. Banjo will continue to play an integral part in the APF publicity for both the Nagano and Sydney teams.



- **VALE - MICHAEL NORTON**

Amidst all the joy and elation of Atlanta, 1996 will be remembered with sadness as the year the Paralympic movement lost one of its greatest identities, Gold medal sit-skier, Michael Norton.

It is not difficult to describe Michael Norton - he was a doer, a perfect example of what elite Paralympic athletes are all about. Outrageous at times, controversial, but always just Michael - what you saw is what you got. Always willing to have a chat and never ever afraid to state an opinion, especially on sports equality for the disabled.

One of our media team in Atlanta, Caroline Overington, summed up Michael Norton in an emotional article for the Melbourne Age *I told Michael what Arthur Tunstall had said and asked for his response. He laughed. "It seems to me," Michael said. "that Mr Tunstall does not understand the great lengths that those disabled athletes went to, to get to the Commonwealth Games. They're breaking their necks to get there"*

I remember being shocked. It was the first of many conversations that I would have with Michael, and I would often be shocked.

"Oh Caroline," he used to say. "It's the ones who can laugh who have real compassion. It's the bleeding hearts that you have to worry about."

"On the snow, I'm just like anybody else," he used to say. "In fact, I'm better." In fact, he was excellent.

Michael Norton died on August 22.

I did not know Michael Norton that long, and we did not have time to become great friends. I wish we did.

I know I speak for those who did know Michael well. Our lives are richer for the experience.

Frank Martin
CEO & Secretary - General

1996 - HIGHLIGHTS OF THE YEAR IN REVIEW

- **DECEMBER 1995**

Priya Cooper emerged as 1995 Paralympian of the Year ahead of a star-studded field of finalists. Gemma Dashwood and Cameron de Burgh are named Developing Paralympians of the Year.

- **JANUARY 1996**

Australians clean up at the Ford Australian Tennis Open with wins to David Hall (men's singles), Daniela Di Toro (women's singles) and Hall & Michael Connell (men's doubles).

Louise Sauvage, Paul Wiggins and Fabian Blattman retain their titles in the 1996 staging of the OzDay 10k International Road race around Sydney's historic Rocks area.

Michael Milton picks up a Gold medal in the giant slalom, as well as a silver and a bronze, at the World Skiing Championships in Austria. James Patterson has his best ever result with a Silver and 2 Bronze medals while Rod Hacon smares his first ever international medal - a bronze in the sit-ski slalom.

- **FEBRUARY 1996**

Wiggins and Sauvage win a rare double at the international Gasparilla 15k Road race in Tampa, Florida.

- **MARCH 1996**

History is made with the staging of the inaugural combined Australian multi-disability championships (in Sydney) by APF member organisations, Amputee Fedn of Aust., Aust Blind Sports Fedn., and CP-ASRF.

Australian cyclists show a sign of things to come in Atlanta with world record-breaking performances, at the Australian multi-disability championships in Perth, Kieran Modra/Kerry Golding, Paul Lake and Mathew Gray.

- **APRIL 1996**

Australia's Lawn Bowls team picked up 3 Gold, 1 Silver and 1 Bronze medal at the South African Championships.

Australia's swimmers secured the maximum available six places in the INAS-FMH section of the Atlanta Games with outstanding performances in the Telstra Open

- Grant Fitzpatrick smashing the 100m freestyle World record in the process. In all Paralympic team members go on a record-breaking frenzy setting 10 new world times.

- **MAY 1996**

The Australian Paralympic team for Atlanta is announced simultaneously in each State and Territory capital city in a history-making move, And Banjo, the first ever team mascot is unveiled.

- **JUNE 1996**

Paul Wiggins and Louise Sauvage qualify for a place in the Atlanta Olympic exhibition (wheelchair track) events. Sauvage goes on to take the Olympic Gold medal in a storming final sprint to the 800m race. Wiggins misses a medal when the men's (1500m) event is staged in a driving rain storm.

Brian McNicholl wins his division of the Belgium Open Powerlifting championships.

- **JULY 1996**

The 3rd annual RCA/CMAA dinner in Sydney raises a massive \$120,000 for the 1996 team appeal bringing the event support to over \$300,000 for the three stagings.

- **AUGUST 1996**

The Australian Paralympic team staggers the sporting world as they lead the medal count at the Atlanta Games up to the second last day, finishing second only to the host nation in the final tally. 42 Gold medals in a total haul of 106 medals secured in 10 of the 13 sports contested by Australia at the Games.

- **SEPTEMBER 1996**

Welcome Home ticker tape parades in Sydney, Melbourne, Adelaide, Canberra and Perth provide the opportunity for the Australian public to salute the country's most successful sporting team in 1996 - the Australian Paralympic team to Atlanta.

- **OCTOBER 1996**

Paralympic basketballer, Lisa O'Nion, abseils down the face of the Sydney Harbour Bridge pylon in a wheelchair to unveil the 2000 Sydney Paralympic Games new logo.

THANK YOU

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COMMISSIONS REPORTS

ATHLETE

Brendan Burkett

The principal aim of the athlete commission is to improve the communication channels between athletes and management. Some of the areas of communication in which athlete input at Board level was appropriate over the last year included; team contingency funding, planning team preparation, reviewing team structure from disability specific to sports specific, and providing feedback on training camps, coach performance and the team announcement. The major feedback of information for 1996 is the Atlanta athlete survey which is to be presented at the Atlanta debriefing following the 1995/96 Annual General Meeting.

To ensure that the decision making process is in the best interest of the athletes and to assist in communication a by-monthly mail out has been sent to the athlete representative on the APF Athlete Commission, this mail out also provided the mechanism for any other issues to be raised at Board level. As this has been the inaugural term for the Athlete Commission it is considered that this avenue of communication from athletes, coaches and staff has been effective and invaluable in addressing athlete issues.

Future planning is to encourage the new state based Athlete Commission representatives to become more actively involved. Issues to be addressed include input into the formulation of team preparation for the 1998 Nagano Winter Paralympic games, the relevant summer sports world championships and the Sydney 2000 Paralympic games. The bi-monthly communications will assist in addressing these areas as well as the already established links with the IPC Athletes Commission.

On behalf of the athletes involved in APF programs I would like to express our thanks and appreciation to the Board for listening and addressing athlete issues and concerns.

DEVELOPMENT

Maurice Frichot

The Development Commission has concentrated on assisting in establishing the State Councils, drafting of the overall corporate plan and assisting in constitutional areas and providing advice on contractual and joint agreement documents. In addition further progress has been made on the refinement of the anti doping policy and I have been assisting Dr Bourke in drafting international Boosting Regulations for the IPC.

Overall it has been a very busy period with the additional responsibility of heading up the Western Australian State Paralympic Council. The Council raised in excess of \$200,000 for the funding of the Atlanta Paralympic team, this being in addition to the \$30,000 obtained from the WA Government.

There is considerable work to be done in the development area as the image and standing of the organisation becomes more established and we refine the services to athletes in preparation for Nagano and Sydney 2000.

I thank the Board for the opportunity to participate in the development and legal areas and I would like to express my personal appreciation to the State Councils for their assistance in the development area.

FINANCE & ADMINISTRATION

Ray Stone

The financial statement and audited reports are contained as a separate item in this report and the following is a brief summary of the overall status of the financial/administrative area.

As the Members are well aware the financial and administrative areas have been restricted in terms of employed personnel because of the limited financial resources available to the organisation. This has presented problems as while the financial records have been maintained to the satisfaction of the auditors and my periodic examination there has been no development of the financial processes.

With the present level of development of the organisation and the increasing need to improve financial management a qualified accounts person has been employed which will be a significant aide to establishing budgets and managing the overall financial operations of the organisation. It will also provide the Finance/Administration Director with the facility of being able to implement sound financial procedures and controls.

As I will not be continuing on the Board I thank the Members for the opportunity to contribute to the organisation and I wish you every success in the future and look forward to seeing the Australian team continue to lead the world, particularly in Yachting !

MEDIA/PUBLIC RELATIONS

Peter Kelly

Paul Griffiths resigned from the Board in April, 1996 and the President assisted in this area while a suitable replacement was found. The work of Paul Griffiths is acknowledged as he played a major role in the development of the media plan for Atlanta including the initial negotiations with ABC TV Sport. Paul also continued to be supportive through his role as Media Director of the International Paralympic Committee. The Board expresses its appreciation and thanks to Paul Griffiths.

To increase the awareness of the Paralympic movement and to accelerate marketing and fund-raising the Board engaged the services of Javelin (Greg Campbell) to promote the Australian Paralympic team from January through to September 1996. This appointment proved extremely successful with a significant increase in the promotion of the Paralympic team at all levels of the media. The concurrent launch of the Australian team across Australia was a real winner and resulted in gaining a momentum of high level media exposure which continued to accelerate right through and subsequent to Atlanta.

In June, 1996, Peter Kelly of Channel 10 Brisbane was appointed, as Media Director for Atlanta, and was also appointed to the APF Board, as Chairman of the Media Commission..

The overall coverage of the Australian team at Atlanta was superb and while there was criticism of the programming time of the ABC television programs the content and presentation was excellent. The ABC and all media involved are congratulated and thanked for presenting the Australian Paralympic performances as truly elite sport.

Post Atlanta saw the traditional welcome for great sporting achievements through the City of Sydney putting on a ticker tape parade and civic reception, jointly sponsored by the City Council, State Government and the AMP Society. Sydney people turned out in their thousands for the occasion and it was a most rewarding event for the Australian team. All Australian cities and towns demonstrated great pride in the Australian team through parades and receptions. Melbourne provided several receptions and topped them off with a parade, sponsored by Victorian WorkCover, of Victoria team members around the Melbourne Cricket Ground in front of a crowd of 85,000 for the AFL final between Essendon and West Coast Eagles. Television and the press were also present for interviews and live coverage across Australia.

MARKETING/FUNDRAISING

**Frank Martin &
Bob McCullough**

Marketing the APF and the Atlanta team proved increasingly difficult due to SOCOG being in the marketplace on behalf of SPOC. This aspect brought several very lucrative naming rights proposals to a standstill because of the restrictions on the APF in the marketplace beyond the Atlanta games. Had this restriction not been in place the naming rights for the team would have been sold for a figure close to one million dollars. Despite the difficulties the APF marketing consultant SMAM successfully negotiated a net one million dollars in sponsorship for the team and in athlete scholarships. The corporate sponsors which include the Motor Accidents Authority of NSW, Victorian WorkCover Authority, QANTAS, Dialogue and Telstra are acknowledged elsewhere in this report along with the many supporters and suppliers who assisted in providing financial and other support.

As the APF Member organisations are well aware the marketing of sport for people with a disability is extremely difficult and has been almost impossible for the APF in the past. The break through in selling Paralympic sports which SMAM has developed over the past two years is significant and a great deal of expertise has been developed by the organisation. Accordingly the partnership with SMAM is acknowledged and on behalf of the Board and its Member organisations I express delight and thanks. I would sincerely hope that the expertise built up in such a short period continues to develop.

The area of general fund-raising has, in some areas been disappointing, but encouraging in others. Two State Councils raised close to half a million dollars from fund raising programs which is a clear indication that the Councils have the potential to provide significant funds for the APF operations.

All Councils were successful in obtaining direct State & Territory Government funding for the 1996 Paralympic team with a total contribution of two hundred and fifty thousand dollars. The Queensland Government provided an additional thirty thousand dollars towards the Queensland office and the employment of a full time person and in addition made a direct financial contribution of five thousand three hundred dollars to each Queensland athlete selected in the 1996 Paralympic team.

A contribution of three hundred and fifty thousand dollars, specific to the 1996 Paralympic team, was also received from the Federal Government through the Australian Sports Commission and financial support was also provided from the Australian Coaching Council for the pre departure coaches meeting.

Lions Mints International once again provide financial support through the Mint program which, while final financial figures are not yet available, will amount to close to one hundred thousand dollars. This along with the financial support provided by Lions international Clubs to the APF and in assisting individual athletes is a significant contribution to the Paralympic movement. The partnership has developed and flourished over the years and on behalf of the Board, the APF Member organisations and the athletes our sincere thanks and we look forward to a continuing partnership.

The support of the Registered Clubs Association of NSW and the Club Managers Association of Australia and Ken Sutcliffe of Wide World of Sport in conducting an annual Paralympic fund-raising dinner is yet another partnership which is flourishing. The 1995 dinner raised a gross amount of one hundred and thirty thousand dollars and a similar amount in 1996. The benefits of the annual dinner is far reaching as it creates an awareness of the Paralympic movement throughout the NSW community. Our sincere thanks to Jack Ball and Jim Henry for the continued support of their respective organisations.

To Charles Billich, the official artist of the APF, our thanks for his support in providing a painting and prints of a Paralympic athlete which raised a gross amount in excess of one hundred thousand dollars.

MEDICAL

Dr John Bourke

The Medical commission includes the following persons; Dr Susan White, Don Perriman, Jane Buckley, Scott Goodman, Norma Beer, Jenni Banks, Richard Bolton and Dr John Bourke.

There are four areas in which the Medical Commission works and these are Classification, Anti Doping and Sports Medicine and Touring and Research.

The Medical Commission with the assistance of Maurice Frichot produced a Doping Policy which will be updated on the receipt of changes or advice from the relevant international authorities. Updated issues will be issued to the National Sporting Organisations currently on the APF mailing list.

The Commission wishes to express its appreciation to Maurice Frichot in the development of the Doping Policy and for his assistance at the international level in drafting the IPC Boosting Regulations.

In relation to classification, Australia is blessed with a good number of International Classifiers. It is important, particularly with the 2000 Paralympic Games being held in Sydney that we continue to encourage and support classifiers to become International Classifiers and that we spread the classification message throughout Australia. Excellent work has been done in the Basketball area by Don Perriman and in Swimming by Anne Green and Jane Buckley. CP-ISRA are also to be commended for their work in establishing their classification system nationally.

In relation to Sports Medicine and touring, members of the Commission were involved in the selection of the Medical Team for Atlanta which provided an excellent service at Atlanta. I believe the Atlanta Medical team was the best prepared and the most able of any Medical team that the APF has sent away.

Dr Susan White deserves a special mention for her preparation of a book containing sport's medicine people who are available to treat athletes with disabilities. This book was circulated to all of our athletes of whom many took advantage of the services offered.

In relation to research the lack of funding has prevented any progress in this area. However Scott Goodman is endeavouring to locate funding and of course Scott is making a significant contribution in other areas in assisting the athletes.

Finally, the Medical Commission had the luxury of a face to face meeting this year and this has been helpful in the long term planning of the Commission. Hopefully the Commission will continue to meet on an annual basis with all other work being carried out by correspondence.

Thank you for letting the Medical Commission be active and being of service to the athletes.

October 14, 1996 saw the unveiling of the image, which will symbolise the Sydney 2000 Paralympic Games for the next four years, by the Premier of NSW, Bob Carr. The new symbol was revealed, for the first time, on the Sydney Harbour Bridge as wheelchair basketballer, Lisa O'Nion, abseiled down the southeast pylon, revealing the symbol as she descended.

The date marked the start of a four year countdown to the opening ceremony of the 2000 Games and heralded the beginning of an aggressive campaign to raise the profile, awareness, and support for, the Paralympics in Australia.



The new image symbolises 'breaking through' and embodies the vitality of Sydney, the spirit of Australia and the achievements of the Paralympic athlete. The symbol depicts a dynamic human form - represented by three graphic shapes - leaping triumphantly forward towards a new era

SPORT

George Dunstan

As expected activity in the area of sport was intense throughout the period with athletes striving to ensure that they met the necessary qualifying standards before the final team selection and announcement of the team in May of this year. The workload for the staff in terms of the logistics of travel, accommodation and training camp/competition bookings and entries was particularly heavy from the time of the team announcement through to the departure for Atlanta. This workload was compounded with the additional pre Atlanta preparation program for almost every sport together with the distribution of uniforms and the associated problems. Much has been learnt from the overall experience and while it is not intended to address the problems in detail in this report it is probably sufficient to say that processes are being put in place to ensure that there are no reoccurrences.

The transition to sports specific has been very successful from a sports point of view but it did leave a few gaps in management and in the area of personal care of the athletes. The Board did respond to a number of problems identified by the athletes and members, conclusions as to their effectiveness will be covered in the Atlanta debrief.

The area of the team uniform has been addressed by the Board and action has been taken to ensure that any future uniform issued to an APF athlete will be of the best quality and design.

There has been criticism of the operations of the Sports commission and what appears to be a lack of structure, however, in establishing the Sports advisory Committees it was recognised by the Board that these committees carried the responsibility of assisting the Director of Sport in the management of each sport and making recommendations to the Board in relation to camp and competition schedules and the associated financial budget, unfortunately only a small number of committees operated which led to the responsibilities being handled by staff or individual Board Members. The Board has now modified the structure of the Advisory Committees by seeking nominations from people interested in providing leadership in each sport and the Board making the appointment. Membership of each Advisory Committee still provides for participation by the National Coaches and NSOD representation. The Commission itself will be chaired by the elected Board Member and consist of the appointed sports Chairpersons. co-ordination of the committees being the responsibility of the Director of Sport.

The above can work but it requires commitment and dedication of those participating. It is certainly pivotal in the preparation for the Nagano and Sydney 2000 teams and extremely critical in the smaller and new sports where we are struggling to develop athletes and teams to the required standard.

Other areas of concern which have been addressed include the appointment of an Appeals Committee and nominations have been called to establish this committee.

The work by the Director of Sport in establishing the Paralympic Preparation Program procedures is acknowledged as they form an excellent foundation for the program in the future.

The area of 'athlete monitoring' is one which has posed problems all the way through the preparation program. Some sports worked extremely hard to ensure good monitoring practices were in place but there were failures and it is an area which requires addressing.

Coaching from the National coaches through to those assisting was of a high standard with demonstrated dedication and commitment. It is indeed commendable and of significance as the reward was the associated achievement of athlete or team performance. On behalf of the Board I express our appreciation and thanks and congratulations on a magnificent achievement. The challenge now is to do better in 2000 !

In summary I feel confident that with the co-operation of everyone the areas of concern in the Sports Commission can be addressed and rectified.



AUSTRALIAN PARALYMPIC FEDERATION INC.

ARBN 061 547 957

SPECIAL PURPOSE FINANCIAL REPORT

for the year ended 30th June, 1996

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AUDITED BY
FELSER RUSSELL
CHARTERED ACCOUNTANTS

PROFIT & LOSS

PROFIT & LOSS STATEMENT FOR THE YEAR ENDED 30 JUNE 1996

	Note	1996	1994
OPERATING PROFIT	8	334,402	262,433
Income tax attributable to operating profit		-----	-----
OPERATING PROFIT/(LOSS) AFTER INCOME TAX		<u>334,402</u>	<u>262,433</u>
Retained profits at the beginning of the financial year	9	<u>517,832</u>	<u>239,033</u>
TOTAL AVAILABLE FOR APPROPRIATION		852,234	501,466
RETAINED PROFITS AT THE END OF THE FINANCIAL YEAR		<u><u>\$852,234</u></u>	<u><u>\$501,466</u></u>

The accompanying notes form part of these accounts

BALANCE SHEET

BALANCE SHEET AS AT 30 JUNE 1996

	Note	1996	1995
CURRENT ASSETS			
Cash	2	1,301,872	834,530
Receivables	3	25,125	36,030
Inventories	4	9,455	6,394
TOTAL CURRENT ASSETS		<u>1,336,452</u>	<u>876,954</u>
NON-CURRENT ASSETS			
Property, plant and equipment	5	18,498	16,495
TOTAL NON-CURRENT ASSETS		<u>18,498</u>	<u>16,495</u>
TOTAL ASSETS		<u>1,354,950</u>	<u>893,449</u>
CURRENT LIABILITIES			
Creditors & borrowings	6	479,677	379,153
Provisions	7	23,039	12,830
TOTAL CURRENT LIABILITIES		<u>502,716</u>	<u>391,983</u>
TOTAL LIABILITIES		<u>502,716</u>	<u>391,983</u>
NET ASSETS		<u>\$852,234</u>	<u>\$501,466</u>
EQUITY			
Retained profits		<u>852,234</u>	<u>501,466</u>
TOTAL EQUITY		<u>\$852,234</u>	<u>\$501,466</u>

The accompanying notes form part of these accounts

NOTES TO THE FINANCIAL STATEMENTS

NOTES TO THE FINANCIAL STATEMENTS FOR THE
YEAR ENDED 30 JUNE 1996

1. STATEMENT OF ACCOUNTING POLICIES

BASIS OF ACCOUNTING

These financial statements are a special purpose financial report prepared in order to satisfy the accounts preparation requirements of the Associations Incorporation Act (NSW). The board members have determined that the Federation is not a reporting entity as defined in Statement of Accounting Concepts 1: Definition of the Reporting Entity, and therefore there is no requirement to apply accounting standards in the preparation and presentation of these statements.

Nevertheless, the statements have been prepared in accordance with the requirements of the Association Incorporation's Act (NSW) and applicable Accounting Standards with the exception of the following -

AASB 1017 Related Party Disclosures
AASB 1026 Statement of Cash Flows

The statements are prepared on an accrual basis from the records of the association.

The statements are also based on historic costs and, therefore do not take into account changing money values or, except where stated, the current value of non-monetary assets.

The accounting policies adopted are consistent with those applied in the previous year except as otherwise indicated.

INCOME TAX

As the Federation's aim is to promote sport it is exempt under section 23(g) (iii) of the Income Tax Assessment Act 1936 as amended.

PRINCIPLES OF CONSOLIDATION

Under the Federation's Constitution, the State Councils come under the control of the Federal Board. Consequently the year-end bank accounts, assets and liabilities of the State Councils have been aggregated with the accounts of the Federal Body. The net balance of State Council assets and liabilities has been included in aggregated retained profits (see note 9). Detailed revenue and expenditure of the State Councils during the year is not shown in these accounts.

EMPLOYEE ENTITLEMENTS

Provision has been made for employee leave entitlements at current rates of pay.

DEPRECIATION OF FIXED ASSETS

Assets are depreciated over their estimated useful lives.

1996

1995

INVENTORIES

Inventories are valued at the lower of cost and net realisable value. Costs are assigned to individual items on a first-in first-out basis.

2. CASH

Term Deposit	-----	68,488
Cash on hand	201	198
Short term deposits	549,163	272,278
Cash at Bank	<u>752,508</u>	<u>493,566</u>
	<u>\$1,301,872</u>	<u>\$834,530</u>

3. RECEIVABLES

CURRENT		
Receivables	9,065	33,731
Prepayment - Art Union QLD	11,434	-----
Accrued Income	<u>4,626</u>	<u>2,299</u>
	<u>\$25,125</u>	<u>\$36,030</u>

4. INVENTORIES

CURRENT		
Stock on hand	<u>9,455</u>	<u>6,394</u>

5. PROPERTY, PLANT & EQUIPMENT

Office furniture and equipment, at cost	23,502	17,325
Accumulated depreciation	<u>(5,004)</u>	<u>(830)</u>
	<u>\$18,498</u>	<u>\$16,495</u>

6. CREDITORS AND BORROWINGS

CURRENT		
Sundry creditors	132,345	25,306
Accrued charges	9,343	11,659
OAP Unexpended Funds	<u>337,989</u>	<u>342,188</u>
	<u>\$479,677</u>	<u>\$379,153</u>

7. PROVISIONS

CURRENT		
Employee leave entitlements	<u>23,039</u>	<u>12,830</u>

1996

1995

8. OPERATING PROFIT

The operating profit has been determined after:

(a) CREDITING AS REVENUE**Other operating revenue**

Participation & Program Income	279,547	186,813
Fundraising & Donations	580,724	242,641
Grants received	1,197,267	452,812
Other Income	82,156	74,116
Interest from		
Other persons or entities	54,238	19,127

(b) CHARGING AS EXPENSE**Auditor's remuneration**

Amount received or due and receivable for auditing services	5,750	3,500
Amount received or due and receivable for other services	581	4,885
Depreciation	499	830
Superannuation Fund Contributions	6,266	6,762

9. RETAINED PROFITS AT THE BEGINNING OF THE FINANCIAL YEAR

Retained profits at the beginning of the financial year	501,466	106,811
Adjustment to Equity - Aggregation of Controlled Entities; State Councils	16,366	132,222
	<u>\$517,832</u>	<u>\$239,033</u>

INDEPENDENT AUDIT REPORT

TO THE MEMBERS OF AUSTRALIAN
PARALYMPIC FEDERATION
INCORPORATED

Scope

We have audited the attached financial statements, being a special purpose financial report, of Australian Paralympic Federation Incorporated for the year ended 30th June 1996. The Board Members are responsible of the preparation and presentation of the financial statements and the information contained therein, and have determined that the accounting policies used and described in note 1 to the accounts are appropriate to meet the requirements of the Associations Incorporation Act (NSW) and are appropriate to meet the needs of the members. We have conducted an independent audit of the financial statements in order to express an opinion to the members of Australian Paralympic Federation Incorporated on their preparation and presentation. No opinion is expressed as to whether the accounting policies used, and described in note 1 to the accounts, are appropriate to the needs of the members.

The financial statements have been prepared for distribution to members for the purpose of fulfilling the Board's financial reporting requirements under the Associations Incorporation Act (NSW) and the association's Constitution. We disclaim any assumption of responsibility for any reliance on this report or on the financial statements to which it relates to any person other than the members, or for any purpose other than that for which it was prepared.

Our audit has been conducted in accordance with Australian Auditing Standards. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosure in the financial statements and the evaluation of significant accounting estimates. These procedures have been undertaken to form an opinion as to whether, in all material respects, the financial statements are presented fairly in accordance with the accounting policies described in note 1 to the accounts. These policies do not require the application of all Accounting Standards.

The audit opinion expressed in this report has been formed on the above basis.

AUDIT OPINION

Qualification

Our Audit procedures did not include the detailed transactions of the association's State Councils. Only the year-end assets and liabilities of the State Councils have been aggregated into these financial statements as outlined in Note 1:

In our opinion, subject to the above qualification, the financial statements present fairly in accordance with applicable Accounting Standards as outlined in Note 1, the financial position of Australian Paralympic Federation Incorporated as at 30th June, 1996 and the results of its operations for the year then ended.

FELSER RUSSELL
Chartered Accountants

Michael J Kersch
Partner

Signed: Sydney 26th October 1996

**PRIVATE INFORMATION TO THE BOARD
MEMBERS ON THE 30TH JUNE 1995
FINANCIAL STATEMENTS**

Disclaimer

The additional financial data presented in the following pages is in accordance with the books and records of Australian Paralympic Federation Incorporated ("our client") which have been subjected to the auditing procedures applied in our statutory audit of the company for the year ended 30th June 1996. It will be appreciated that our statutory audit did not cover all details of the additional financial data. Accordingly, we do not express an opinion on such data and no warranty of accuracy or reliability is given. Neither the firm nor any other member or employee of the firm undertakes responsibility in any way whatsoever to any person (other than our client) in respect of such data, including any errors or omissions therein however caused.

FELSER RUSSELL
Chartered Accountants

Michael J Kersch
Partner

Signed: Sydney 26th October 1996

**STATEMENT BY THE
EXECUTIVE BOARD**

The Board members in office at the date of this statement are R McCullough, R Stone, D Fraser, P Bird, P Kelly, G Dunstan, M Frichot, J Bourke and B Burkett.

The Board has determined that the association is not a reporting entity as defined in Statement of Accounting Concepts 1: "Definition of the Reporting Entity", and therefore there is no requirement to apply accounting standards in the preparation of these financial statements. The Board has determined that this special purpose financial report should be prepared in accordance with accounting policies outlined in Note 1 to the accounts.

In the opinion of the Board the accompanying accounts -

- (a) present fairly the financial position of Australian Paralympic Federation Incorporated as at 30th June, 1996 and the results of the association for the year ended on that date.
- (b) have been prepared and presented in accordance with the Accounting Standards outlined in Note 1 to the Accounts.

This statement is made in accordance with a resolution of the Board and is signed for and on behalf of the Board by:

R McCullough
Chairman

R Stone
Board Member

Signed: Sydney 26 October 1996

INCOME & EXPENDITURE

DETAILED STATEMENT OF INCOME AND EXPENDITURE YEAR ENDED 30 JUN 96

INCOME

Fundraising & Donations	
Councils	342,289.54
National Office	103,277.97
Professional Fundraising	135,156.20
Grants & Sponsors	
Australian Sports Commission	100,000.00
PPP Grant	569,199.00
Victorian WorkCover	205,000.00
Motor Accidents Authority	125,000.00
Qantas Contra support	25,399.80
Other - inc AOC, NSW Govt	172,667.75
Merchandise & Events	24,464.02
Interest	54,237.90
Reimbursements	
Management & Board	18,195.18
Other	13,502.29
Atlanta - Tickets Sales	13,645.00
- Contributions to Preparations	7,850.00
Membership Fees	4,500.00
TOTAL INCOME	1,914,384.65

EXPENDITURE

Fundraising Costs	
Councils	38,614.13
National Office	31,995.01
Professional Fundraising	38,724.60
National Office	
Salaries & Wages & Superannuation	169,084.25
General Office expenses	45,956.42
Executive Staff Expenses	6,887.74
Merchandise & Events	37,704.80
Promotions & Marketing	26,881.36
Management & Board (inc Media)	86,696.80
Financial & Legal	
Bank Charges	2,639.87
Merchant Charges	1,658.88
Other - inc audit & insurance	8,787.28
Membership Fees	2,566.13
Sponsorship - Commissions	118,166.94
- Athletes Scholarships	61,000.00
ATLANTA 96	
Pre-Games site inspection, meetings, etc	39,900.68
Atlanta Ticket Purchases	12,691.77
Other, inc entry fees	157,532.85
TOTAL EXPENDITURE	887,489.51

SURPLUS OF INCOME OVER EXPENDITURE

(before Participation & Program items)

1,026,895.14

carried overleaf



INCOME & EXPENDITURE

DETAILED STATEMENT OF INCOME AND EXPENDITURE YEAR ENDED 30 JUN 96

brought forward

SURPLUS 1,026,895.14

(before Participation & Program items)

PARTICIPATION & PROGRAM

INCOME

Event Participation - contribution 279,547.03
(from PPP and other sources)

EXPENDITURE

Event Participation 402,840.86
(Camps/Competition)

PARALYMPIC PREPARATION PROGRAM

~ INDIVIDUAL SPORT ALLOCATION

Archery	0.00
Athletics	75,101.28
Basketball - Men	78,843.27
Basketball - Women	57,601.47
Boccia	19,729.19
Cycling	45,306.83
Equestrian	17,558.49
Goalball - Men	30,185.50
Goalball - Women	11,739.60
Judo	2,737.73
Lawn Bowls	21,747.10
Powerlifting	26,718.85
Shooting	22,745.89
Swimming	61,657.16
Table Tennis	738.14
Tennis	28,788.80
Yachting	14,000.00
Winter	53,999.77

TOTAL ALLOCATIONS 569,199.07

OPERATING SURPLUS 334,402.24



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